

Updated 2015 NERC, Regional Entity and ERO Consolidated Business Plans and Budgets

July 17, 2014







- Business Plan and Budget Updates
 - NERC
 - Stakeholder Comments
 - Changes from Draft 1
 - o CRISP
 - Regional Entities and WIRAB
 - Consolidated
- 2016 and 2017 Projections
 - NERC
 - Regional Entities and WIRAB
- Remaining Schedule





- Comments received from CEA, EEI, NRECA, APPA-LPPC-TAPS, NWPPA and WIRAB
- Supportive of strategy, initiatives and priorities
- Acknowledge efforts to control costs
- Support proposed physical separation of ES-ISAC
- Support CRISP and seek additional information
- Encourage efforts to stabilize assessments
- WIRAB supports WECC budget



- Updated personnel expense projection to reflect
 - actual cost of new staff
 - addition of administrative FTE to the ES-ISAC department.
- Reduced projected IT expenses
- Reduced projected benefit expenses
- Increased rent expense to reflect
 - exercise the option for the remaining Washington,
 D.C. lease space
 - reduced sublease income from the subtenant at NERC's former Washington, D.C. office location



- Reduced projected professional fees
- Updated 2014 working capital and operating reserve projection
- Increased NERC's operating reserves to from \$1M to \$2M
- Provided additional background regarding updates to NERC's Enterprise IT Application strategy and investment forecast
- Updated projected debt service repayment obligations to reflect budgeted capital expenditures under NERC's capital financing program

2015 NERC Budget without CRISP

| Statement of Act | tivities and Fixe | d Assets | s Expenditure | es | | | | | | | | |
|---|-------------------|----------|----------------|----|--|----------|--|--|--|--|--|--|
| 2014 Budget & Projection, and 2015 Budget | | | | | | | | | | | | |
| STATUTORY | | | | | | | | | | | | |
| | 2014 Budget | | 2015 Budget | | Variance 2015 Budget v 2014 Budget Over(Under) | | | | | | | |
| Funding | Dudget | | Dudget | | | over 201 | | | | | | |
| ERO Funding | | | | | | | | | | | | |
| NERC Assessments | \$ 51,401,38 | 2\$ | 54,812,063 | \$ | 3,410,681 | 6.6% | | | | | | |
| Penalty Sanctions | 290,00 | 0 | 1,155,000 | | 865,000 | | | | | | | |
| Total NERC Funding | \$ 51,691,38 | 2 \$ | 55,967,063 | \$ | 4,275,681 | | | | | | | |
| Testing Fees | 1,620,00 | 0 | 1,670,000 | | 50,000 | | | | | | | |
| Services & Software | 50,00 | | 50,000 | | - | | | | | | | |
| Workshops | 354,00 | 0 | 241,300 | | (112,700) | | | | | | | |
| Interest | 20,00 | 0 | 3,000 | | (17,000) | | | | | | | |
| Total Funding (A) | \$ 53,735,38 | 2 \$ | 57,931,363 | \$ | 4,195,981 | 7.8% | | | | | | |
| Expenses | | | | | | | | | | | | |
| Total Personnel Expenses | \$ 34,059,65 | 4 \$ | 35,344,061 | \$ | 1,284,407 | 3.8% | | | | | | |
| Total Meeting Expenses | \$ 3,789,52 | 5\$ | 3,516,146 | \$ | (273,379) | -7.2% | | | | | | |
| Total Operating Expenses | \$ 17,612,13 | 3 \$ | 17,542,302 | \$ | (69,831) | -0.4% | | | | | | |
| Other Non-Operating Expenses | \$ 144,00 | 0 \$ | 131,000 | \$ | (13,000) | -9.0% | | | | | | |
| Total Expenses (B) | \$ 55,605,31 | 3 \$ | 56,533,509 | \$ | 928,197 | 1.7% | | | | | | |
| Fixed Assets | | | | | | | | | | | | |
| Depreciation | \$ (2,333,00 | 6) \$ | (2,333,006) | \$ | - | | | | | | | |
| Computer & Software CapEx | 2,904,79 | 0 | 3,153,500 | | 248,710 | | | | | | | |
| Equipment CapEx | 213,00 | 0 | 365,000 | | 152,000 | | | | | | | |
| Inc(Dec) in Fixed Assets (C) | 784,78 | 4 | 1,185,494 | | 400,710 | | | | | | | |
| TOTAL BUDGET (=B + C) | \$ 56,390,09 | 6\$ | 57,719,003 | \$ | 1,328,907 | 2.4% | | | | | | |
| FTEs | 189. | 5 | 190.4 | | 0.9 | 0.5% | | | | | | |





- Supplemental materials posted
- Includes program detail and contract structure, as well as preliminary budget and proposed funding structure
- Includes sharing of information through ES-ISAC portal providing broader benefit to industry
- Most cost funded directly by program participants
- Proposed sharing of 50% of incremental ES-ISAC costs through assessments
- Seeking stakeholder input
- August FAC recommendation and Board decision

2015 ES-ISAC Budget with CRISP

| S-ISA(| 2014 | | | | Variance | |
|--------|--|---|---|---|--|--|
| | Budget | | 2015 Budget | Variance 2015 Budget v 2014 Budge Over(Under) | | |
| | | | | | | |
| \$ | 4,085,033 17,558 | \$ | 5,328,566 97,742 | \$ | 1,243,533 80,184 | |
| \$ | 4,102,591 | \$ | 5,426,307 | \$ | 1,323,716 | |
| | - 1.184 | | 8,443,589 248 | | 8,443,589 (936 | |
| \$ | 4,103,775 | \$ | 13,870,144 | \$ | 9,766,369 | |
| | | | | | | |
| \$ | 1,702,007 | \$ | 2,218,899 | \$ | 516,892 | |
| \$ | 88,428 | \$ | 210,885 | \$ | 122,457 | |
| \$ | 819,225 | \$ | 9,036,804 | \$ | 8,217,579 | |
| \$ | - | \$ | - | \$ | - | |
| \$ | 4,061,032 | \$ | 13,640,387 | \$ | 9,579,355 | |
| \$ | 42,937 | \$ | 229,758 | \$ | 187,014 | |
| | | | | | | |
| | - | | 100,000 | | 100,000 | |
| \$ | 42,937 | | 129,758 | | 86,821 | |
| \$ | 42,937 | \$ | 229,758 | \$ | 186,821 | |
| \$ | 4,103,969 | \$ | 13,870,144 | \$ | 9,766,176 | |
| | | | | | | |
| | \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ | 17,558 \$ 4,102,591 1,184 \$ 4,103,775 \$ 1,702,007 \$ 88,428 \$ 819,225 \$ - \$ 4,061,032 \$ 42,937 \$ 42,937 \$ 42,937 | 17,558 \$ 4,102,591 \$ 4,103,775 \$ 1,702,007 \$ 1,702,007 \$ 88,428 \$ 1,702,007 \$ 88,428 \$ 1,702,007 \$ 4,103,775 \$ 1,702,007 \$ 4,103,775 \$ 1,702,007 \$ 4,103,775 \$ 4,061,032 \$ 42,937 \$ 42,937 \$ 42,937 | 17,558 97,742 \$ 4,102,591 \$ 5,426,307 - 8,443,589 1,184 248 \$ 4,103,775 \$ 13,870,144 \$ 1,702,007 \$ 2,218,899 \$ 88,428 \$ 210,885 \$ 819,225 \$ 9,036,804 \$ - \$ 2,218,758 \$ 4,061,032 \$ 13,640,387 \$ 42,937 \$ 229,758 \$ 42,937 \$ 229,758 | 17,558 97,742 \$ 4,102,591 \$ 5,426,307 - 8,443,589 1,184 248 \$ 4,103,775 \$ 13,870,144 \$ 1,702,007 \$ 2,218,899 \$ 1,702,007 \$ 2,218,899 \$ 88,428 \$ 210,885 \$ 819,225 \$ 9,036,804 \$ - \$ 4,061,032 \$ 42,937 \$ 229,758 \$ 42,937 \$ 229,758 | |

2015 NERC Budget with CRISP

| STATUTORY | | | | | | | | | | | |
|-------------------------------|----|-----------------|----------------|-------------|----|--|----------|--|--|--|--|
| | | 2014 Budget | 2015 Budget | | | Variance 2015 Budget v 2014 Budget Over(Under) | | | | | |
| unding | | 200801 | | 200800 | | | over 201 | | | | |
| ERO Funding | | | | | | | | | | | |
| NERC Assessments | \$ | 51,401,382 | \$ | 55,308,375 | \$ | 3,906,993 | 7.6% | | | | |
| Penalty Sanctions | | 290,000 | | 1,155,000 | | 865,000 | | | | | |
| Total NERC Funding | \$ | 51,691,382 | \$ | 56,463,375 | \$ | 4,771,993 | | | | | |
| Third-Party Funding (CRISP) | | - | | 8,443,589 | | 8,443,589 | | | | | |
| Testing Fees | | 1,620,000 | | 1,670,000 | | 50,000 | | | | | |
| Services & Software | | 50 <i>,</i> 000 | | 50,000 | | - | | | | | |
| Workshops | | 354,000 | | 241,300 | | (112,700) | | | | | |
| Interest | | 20,000 | | 3,000 | | (17,000) | | | | | |
| Total Funding (A) | \$ | 53,735,382 | \$ | 66,871,264 | \$ | 13,135,882 | 24.4% | | | | |
| xpenses | | | | | | | | | | | |
| Total Personnel Expenses | \$ | 34,059,654 | \$ | 35,803,312 | \$ | 1,743,658 | 5.1% | | | | |
| Total Meeting Expenses | \$ | 3,789,525 | \$ | 3,566,146 | \$ | (223,379) | -5.9% | | | | |
| Total Operating Expenses | \$ | 17,612,133 | \$ | 25,863,357 | \$ | 8,251,224 | 46.8% | | | | |
| Other Non-Operating Expenses | \$ | 144,000 | \$ | 131,000 | \$ | (13,000) | -9.0% | | | | |
| Fotal Expenses (B) | \$ | 55,605,313 | \$ | 65,363,815 | \$ | 9,758,502 | 17.5% | | | | |
| Fixed Assets | | | | | | | • | | | | |
| Depreciation | \$ | (2,333,006) | \$ | (2,333,006) | \$ | - | | | | | |
| Computer & Software CapEx | | 2,904,790 | | 3,253,500 | | 348,710 | | | | | |
| Equipment CapEx | | 213,000 | | 365,000 | | 152,000 | | | | | |
| nc(Dec) in Fixed Assets (C) | _ | 784,784 | | 1,285,494 | | 500,710 | | | | | |
| TOTAL BUDGET (=B + C) | \$ | 56,390,096 | \$ | 66,649,309 | \$ | 10,259,212 | 18.2% | | | | |
| | | | | | | | | | | | |

NERC, Regional Entity and WIRAB Budgets-Changes from 1st Draft

NERC

| | 2014 Projection | | 2014 Projected vs 2014 Budget Over(Under) | | | 2015 Budget - Draft 2 | 2014 Budget vs 2015 Budget Over(Under) | | |
|--------|--------------------|----|---|-------|----|--------------------------|--|-------|--|
| | (000's) | | (000's) | % | | (000's) | (000's) | % | |
| NERC | \$ 55,538 | \$ | (853) | -1.5% | \$ | 57,719 | \$ 1,329 | 2.4% | |
| FRCC | 6,530 | | (265) | -3.9% | | 7,162 | 367 | 5.1% | |
| MRO | 9,745 | | - | 0.0% | | 10,329 | 584 | 5.7% | |
| NPCC | 14,129 | | - | 0.0% | | 14,779 | 650 | 4.4% | |
| RF | 19,719 | | 1,656 | 9.2% | | 18,757 | 694 | 3.7% | |
| SERC | 15,614 | | (1,263) | -7.5% | | 15,996 | (881) | -5.5% | |
| SPP RE | 11,417 | | (407) | -3.4% | | 11,808 | (16) | -0.1% | |
| TRE | 11,771 | | 0 | 0.0% | | 11,984 | 213 | 1.8% | |
| WECC | 26,191 | | 553 | 2.2% | | 26,291 | 653 | 2.5% | |
| WIRAB | 709 | | 5 | 0.7% | | 1,014 | 310 | 30.5% | |
| TOTAL | 171,362 | \$ | (574) | -0.3% | \$ | 175,838 | \$ 3,902 | 2.2% | |
| | | | | | | | | | |

Draft 2 Changes from Draft 1

| | 2014 Projection (000's) | | cted vs Budget Jnder) % | 2015 Budget - Draft 2 (000's) | 2014 Budget vs 2015 Budget Over(Under) (000's) % | | |
|--------|-------------------------------|-------------|----------------------------------|-------------------------------------|---|-----------|-------|
| NERC | \$ 324 | \$ 324 | 0.6% | \$ | 418 | \$ 418 | 0.8% |
| FRCC | - | - | 0.0% | | 0 | О | 0.0% |
| MRO | - | - | 0.0% | | - | - | 0.0% |
| NPCC | - | - | 0.0% | | (1) | (1) | 0.0% |
| RF | 1,656 | 1,656 | 9.2% | | (0) | (0) | 0.0% |
| SERC | (463) | (463) | -2.7% | | (252) | (252) | -1.6% |
| SPP RE | (0) | (0) | 0.0% | | (99) | (99) | -0.8% |
| TRE | 0 | 0 | 0.0% | | (0) | (0) | 0.0% |
| WECC | 568 | 568 | 2.2% | | (18) | (18) | -0.1% |
| WIRAB | 0 | 0 | 0.0% | | (0) | (0) | 0.0% |
| TOTAL | \$ 2,084 | \$ 2,084 | 1.2% | \$ | 48 | \$ 48 | 0.0% |

NERC, Regional Entity and WIRAB Assessments-Changes from 1st Draft

| | Тс | Draft 2 v Dr | aft 1 | | | | |
|--------|-------------|--------------|------------|-------------|--------|-----------|-------|
| | 2014 | 2015 | % of Total | Change | % | | |
| Entity | Budget | Budget | ERO Budget | 2015 v 2014 | Change | \$ | % |
| NERC | 51,401,382 | 54,812,063 | 33.6% | 3,410,681 | 6.6% | 559,730 | 1.1% |
| FRCC | 5,488,057 | 6,062,838 | 3.7% | 574,781 | 10.5% | (175,000) | -3.2% |
| MRO | 8,741,444 | 9,446,019 | 5.8% | 704,575 | 8.1% | - | 0.0% |
| NPCC | 13,611,880 | 14,068,878 | 8.6% | 456,998 | 3.4% | (9,500) | -0.1% |
| RFirst | 15,159,785 | 18,713,897 | 11.5% | 3,554,112 | 23.4% | 192,305 | 1.3% |
| SERC | 13,734,499 | 13,731,034 | 8.4% | (3,465) | 0.0% | (2,572) | 0.0% |
| SPP | 9,219,123 | 9,680,648 | 5.9% | 461,525 | 5.0% | (651,517) | -7.1% |
| TRE | 10,509,308 | 10,500,446 | 6.4% | (8,862) | -0.1% | - | 0.0% |
| WECC | 15,630,852 | 25,055,135 | 15.4% | 9,424,283 | 60.3% | (120,000) | -0.8% |
| WIRAB | 588,408 | 1,058,158 | 0.6% | 469,750 | 79.8% | - | 0.0% |
| | 144,084,738 | 163,129,116 | 100.0% | 19,044,378 | 13.2% | (206,554) | -0.1% |

NORTH AMERICAN ELECTRIC RELIABILITY CORPORATION

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| | CHANGE IN TO ASSESSMENTS B | | CHANGE IN REGIONAL ENTITY & WIRAB ASSESSMENTS | CHANGE IN NERC ASSESSMENTS |
|----------------------------|-------------------------------|-------|--|-------------------------------|
| | \$ | % | \$ | \$ |
| | | | | |
| FRCC | 740,501 | 9.1% | 574,781 | 165,720 |
| MRO | 978,020 | 8.1% | 704,575 | 273,445 |
| NPCC | 1,057,544 | 5.3% | 456,997 | 600,547 |
| RF <i>irst</i> | 4,282,529 | 16.6% | 3,554,113 | 728,416 |
| SERC | 609,105 | 2.4% | (3,465) | 612,570 |
| SPP | 604,386 | 5.1% | 461,525 | 142,861 |
| TRE | 223,660 | 1.6% | (8,862) | 232,522 |
| WECC and WIRAB | 10,548,632 | 42.0% | 9,894,033 | 654,599 |
| Total | 19,044,378 | | 15,633,697 | 3,410,681 |
| NERC and Regional Entities | 13.2% | | 16.9% | 6.6% |
| % Change for Total ERO | 100.0% | | 82.1% | 17.9% |

NORTH AMERICAN ELECTRIC RELIABILITY CORPORATION

NERC, Regional Entity and WIRAB Working Capital and Operating Reserves

| | and Budget | es - 2015 Business Plan | apital and Operating Reserv | Working Ca |
|---|----------------|-------------------------|-----------------------------|------------|
| | Projected 2015 | | Projected Beginning | |
| Stated Policy | Ending Balance | 2015 Adjustment | 2015 Balance | Entity |
| As detailed in Exhibit C of NERC's 2015 Budget | 2,590,874 | 585,363 | 2,005,511 | NERC |
| One month of total annual budget | 596,853 | (810,395) | 1,407,248 | FRCC |
| 45-day cash reserve | 1,273,400 | (507,668) | 1,781,068 | MRO |
| Range of 8.33% to 25% (30 - 90 days) of total budget | 4,589,907 | (355,161) | 4,945,068 | NPCC |
| Target \$1M - Rfirst Audit Committee approved \$750k for 2015 | 750,000 | 469,060 | 280,940 | RFirst |
| of annual budget for working capital plus two months of statutory operating costs as a temporary increase | 3,538,500 | 76,549 | 3,461,951 | SERC |
| None required; rely on SPP, Inc. | - | (1,662,962) | 1,662,962 | SPP |
| \$2M reserve balance | 2,000,000 | (966,210) | 2,966,210 | TRE |
| Level approved by WECC Board for 2015 | 2,662,817 | - | 2,662,817 | WECC |
| \$100,000 for contingencies | 100,000 | 45,027 | 54,973 | WIRAB |
| | 18,102,351 | (3,126,397) | 21,228,748 | |

RELIABILITY | ACCOUNTABILITY

NORTH AMERICAN ELECTRIC RELIABILITY CORPORATION



NERC 2016/2017 Projections -Key Assumptions

- Personnel Cost Assumptions-similar to 2015
- Meeting Expenses
- Operating Expenses
- Contractors and Consultants
 - Reflects known or projected increases to existing multi-year contracts
 - Reflects projected information technology plan and budget
- Capital spending and financing based on IT budget forecast
- Excludes CRISP



2016 and 2017 Projections

| | | | Change | | | Change | |
|--------|-----------------|-----------------|------------------------|-------------|-----------------|------------------------|-------------|
| | 2015 (000's) | 2016 (000's) | 2016 v 2015 (000's) | % Change | 2017 (000's) | 2017 v 2016 (000's) | % Change |
| | (000 3) | (000 3) | (000 3) | Change | (000 3) | (000 3) | Change |
| NERC | \$ 57,719 | \$ 59,267 | \$ 1,548 | 2.6% | \$ 60,425 | \$ 1,158 | 2.0% |
| FRCC | 7,162 | 7,385 | 223 | 3.0% | 7,620 | 235 | 3.2% |
| MRO | 10,329 | 10,639 | 311 | 2.9% | 10,984 | 344 | 3.2% |
| NPCC | 14,779 | 14,979 | 200 | 1.3% | 15,321 | 342 | 2.3% |
| RF | 18,757 | 19,418 | 661 | 3.4% | 20,095 | 677 | 3.5% |
| SERC | 15,996 | 15,681 | (314) | -2.0% | 15,939 | 257 | 1.6% |
| SPP RE | 11,808 | 12,162 | 354 | 2.9% | 12,527 | 365 | 3.0% |
| TRE | 11,984 | 12,463 | 479 | 3.8% | 12,962 | 499 | 4.0% |
| WECC | 26,291 | 26,834 | 543 | 2.0% | 27,448 | 614 | 2.3% |
| WIRAB | 1,014 | 1,365 | 351 | 25.7% | 1,410 | 45 | 3.3% |
| TOTAL | \$ 175,838 | \$ 180,194 | \$ 4,356 | 2.4% | 184,730 | \$ 4,536 | 2.5% |



- > June 29th comments due
- August 13th FAC meeting to recommend approval of final BP&Bs and assessments
- August 14th Board of Trustees meeting to approve final BP&Bs and assessments
- August 23rd Submit BP&Bs and assessments to FERC for approval, with subsequent filings with Canadian authorities